

MEMBERSHIP

WHO WE ARE

With more than 11,000 members, the Greater Cleveland Partnership (GCP) is the largest metropolitan chamber of commerce in the country. We represent the collective voice of our members, serving as a catalyst for progress and focusing our resources to support collaborative efforts to boost the economic vitality of Northeast Ohio.

WHAT WE DO

MISSION To mobilize private-sector leadership, expertise and resources to create attractive business conditions that create jobs, grow investment and improve the economic prosperity of the region.



OUR PROGRAMS

- ADVOCACY The GCP Advocacy Team works with political leaders to create and shape policy that will maximize the economic development potential for all Greater Clevelanders. We serve our members as "one voice" to advocate on behalf of the local business community, providing your business with what it needs to grow and expand.
- **COMMISSION ON ECONOMIC INCLUSION** The GCP focuses on helping local employers connect diversity and inclusion to their bottom line and works to ensure that minorities more fully participate in the benefits of, and contribute to, economic development in our region.
- BUSINESS GROWTH AND RETENTION An active outreach and engagement program provides the GCP's award-winning Business Development Team with information needed to effectively use the GCP's resources and vast network to help make client companies more competitive and profitable.
- **CLEVELAND DEVELOPMENT ADVISORS** Through its real estate and business development finance affiliate, the GCP is committed to accelerating the development of catalytic projects that transform Cleveland's neighborhoods and attract investment.
- **EDUCATION AND WORKFORCE DEVELOPMENT** Through a renewed and reinvigorated partnership, the GCP is committed to working with its partners in the public and private sectors to ensure that Northeast Ohio creates, attracts and retains a 21st century workforce.
- **OHTEC** A technology industry advocate and support resource within the Greater Cleveland Partnership, OHTec is a voice for the technology community focused on building relationships and a strong technology industry within Northeast Ohio.
- **GREATER CLEVELAND CIVIC CONNECTION** This program of the GCP promotes the investment in infrastructure by serving as a forum for public and private-sector leadership to engage and collaborate on projects and issues of critical importance to our economic climate.

WHO WE SERVE

As Northeast Ohio's most influential business organization, the GCP represents the interests of our region's enterprises—from global Fortune 500 corporations to middle-market companies to local entrepreneurs and small businesses. We're focused on driving the economic vitality of our region through building a strong and thriving climate for the broad business community.



GCP CORPORATE

The GCP's corporate investor members are truly the who's who of regional companies and we have strong participation from top executives in Northeast Ohio.



ACCELERATING MIDDLE-MARKET PROGRESS (AMMP)

AMMP connects middle-market companies to GCP's economic development agenda and provides them with the opportunity to be in the room with other regional business leaders. GCP also provides additional resources, opportunities and engagements to support middle-market company growth.



COUNCIL OF SMALLER ENTERPRISES (COSE)

COSE provides small business owners with the right solutions and resources they need to grow and thrive and involves small companies in initiatives impacting the broader small business community.

WHAT IS THE ROI FOR YOUR BUSINESS?

Membership in the Greater Cleveland Partnership is an investment in the future of your business and our region. The member-led GCP spans all industries and company sizes. As a member of the GCP, you will find yourself in good company by being "in the room" with business leaders from across Northeast Ohio. GCP is your company's entry-point to becoming a more highly engaged member of the business community while supporting GCP's strategic plan for growth and prosperity.

We are continuously evolving and adding value to our membership. Take advantage of the many benefits of becoming a member of the GCP.

- GCP's role as the private-sector leader and
- Connection to a broad spectrum of the Northeast Ohio business community, including local leaders and decision makers
- Special invitations to the most anticipated and unmatched business events in the community
- Committee involvement opportunities to influence the initiatives and policies helping shape the region
- Access to a premier advocacy team working on your behalf to ensure our region's business interests are represented in Washington, D.C., Columbus and locally
- The opportunity to play a part in the innovative projects transforming our region while attracting investment, creating jobs and connecting diversity to business goals

- Support GCP's role as the private-sector leader and convener for all regional economic development organizations and partners
- Professional development programs that build the knowledge and skills you and your employees can leverage to grow your company
- Access to a suite of products and services for your business and your employees
- The satisfaction in knowing that GCP membership dues directly support the revitalization of the city and its core business district
- The use of GCP's state-of-the-art facilities, including meeting rooms and media studio